

## TOBIAS SCHULZ

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After I got the chance to gather extensive event- and project management experience within the media, E-Sport and ecommerce business, I would love to contribute my knowledge as well as my economicand social competences to a new project within the E-Sport or gaming sector.

Both are branches with a huge innovation potential, chances and possibilities. They are still developing pretty fast and will influence future generations. This is a big opportunity and a big responsibility at the same time and exactly what I want to do in my next hiring.



EXPERTISE			2 PERSONAL	
Working in an international environment Media- & event manageme E-Sport Flair for numbers & KIPs Multichannel & ecommerce	=	Planning capacity Project management Quality management Analytic skills Time management	Motivation and willing to perform Target driven Enterpreneurial thinking and -acting Continous lerning and hight interest in new things High quality of work	
🗙 SKILLS			○ LANGUAGES	
Photoshop CC 18 MS-Office & iWork Illustrator CC 18 HTML 5 CSS & Sass		Wordpress CMS Windows & OS X Python Java Script	German Englisch	_

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## **03. PROFESSIONAL EXPERIENCE**

05/2016 - 10/2017	Senior Partnership & Media Manager			
	<ul> <li>Turtle Entertainment GmbH - Electronic Sports League</li> <li>/ Key account management for international, digital media partner</li> <li>/ Strategic business cosulting (events, projects, i.a.)</li> <li>/ Controlling and timing of the co-marketing- and co-production budgets</li> <li>/ Management consulting regarding the controlling and handling of the customer- and product portfolio</li> <li>/ Analysis and communication of tv specific KPIs to internal and external stakeholder</li> <li>/ Creation and development of monthly and product specific reportings</li> <li>/ Qualitymanagement</li> <li>/ Development of a tool to measure the channel performances</li> <li>/ Management of the digital broadcast plattforms - and channels</li> </ul>			
06/2015 - 12/2015	Projectmanager Diehl & Brüser Handelskonzepte GmbH - Emmas Enkel / Concept planning for the store expansion to Cologne / Process specific project management			
10/2014 - 05/2015	Store Manager Assistant Rewe Group / Support of the store manager within operational (end of day closings, product handling, i.a.) and strategical topics / Quality management / Development and excecution of local marketing activities			
02/2011 - 07/2011 10/2012 - 11/2012	Productioncoordinator Social Media Manager One Two Films GmbH / Coordination of the line producer, executive producer and floor manager for a cinema movie / Coordination, contolling and supervision of the social media activities upfront and during the movie launch			
02/2006 - 01/2011	<ul> <li>Projectmanager Fairs &amp; Conventions</li> <li>Turtle Entertainment GmbH - Electronic Sports League</li> <li>Project management of trade frair- and marketing events</li> <li>Project driven ressource management</li> <li>Project- and enterprise driven customer- and account management</li> <li>Budget planning and -controlling</li> <li>Management of all project relevant marketing activities</li> <li>Development of sales documents</li> <li>Negotiations with agencies, service providers and customers</li> <li>Purchasing of advertising materials</li> </ul>			

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12/2017 - 02/2018	<b>Certified Web Interface Designer (88%)</b> <b>European Webmasters Association</b> / Majors: digital image editing, webdesign with HTML5, CSS3 basics, responsive webdesign
12/2017 - 02/2018	<b>Certified Web Developer - JavaScript (91%)</b> <b>European Webmasters Association</b> / Majors: JavaScript Fundamentals, JavaScript DOM, JavaScript Single Page Apps
09/2011 - 01/2014	Bachelor of Arts Mediamanagement (1,6) Rheinische Fachhochschule University of Applied Science, Cologne / Major: Audio-Visual Media and Games / Thesis: Gamification: increase in usage motivation by using game thinking in e-commerce and marketing (1,3)
03/2002 - 07/2003	<b>Bachelor of Science Busines computer science</b> Hochschule für Technik und Wirtschaft University of Applied Science, Berlin
08/2003 - 01/2006	Eventmanager (Chamber of Industry and Commerce) kogag Bremshey & Domning GmbH, Solingen
08/2001	General qualification for university entrance Goethe-Schiller Gymnasium, Jüterbog

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Cologne, March 2018